

# **Table of Contents**

		Page
Total Municipal (	Operations	1
Total General Go	overnment Division	2
	General Municipal	3
	Mayor & Councilors	4
	City Manager & Managing Directors	5
	City Solicitor	6
Other Organizati	ions	7
Police		8
Total Corporate	Services Division	9
	Finance	10
	Information Technology	11
	Human Resources	12
	Corporate Communications	13
Total Public Serv	vices Division	14
	Community Development	15
	Emergency Services	16
	Parks & Recreation	17
Total Strategic M	lanagement & Analysis Division	18
	Strategy & Analysis	19
	Environment Land & Government Relations	20
	City Planning	21
	Integrated Project Planning & Execution	22
Total Invest Med	licine Hat Division	23
	Investment	24
	Land	25
Airport		26
Municipal Works		27
Building Services	s & Float	28

## **Total Municipal Operations**

Municipal Operations	2021 Budget	2022 Budget	Variance		Notes	Amendments Dec 20, 2021 Council Meeting	Approved 2022 Budget
Municipal Taxes	\$ 78,353,763	_	\$ 2.429.332	3.1%	1	\$ -	
Sale of Services	13,695,909	12,972,134	(723,774)	-5.3%	2	153,120	13,125,254
Investment Income	5,491,231	8,340,406	2,849,175	51.9%	3	-	8,340,406
Licenses, Fines and Penalties	6,500,597	6,691,840	191,243	2.9%	4	_	6,691,840
Insurance Recovery	123,000	123,000	-	0.0%		_	123,000
Other Revenue	6,065,084	6,250,309	185,225	3.1%	5	175,000	6,425,309
Government Transfers for Operating	4,054,066	3,664,425	(389,641)	-9.6%	6	_	3,664,425
Contribution from Utilities and Land	3,115,000	3,115,000	-	0.0%		_	3,115,000
AFFI - 1/3 Revenue	-	2,600,000	2,600,000		7		., .,
Total Revenue	\$ 117,398,650	\$ 124,540,209	\$ 7,141,559	6.1%		\$ 328,120	\$ 122,268,329
Salaries, Wages and Benefits	86,436,818	92,930,064	6,493,246	7.5%	8	1,158,390	94,088,454
Contracted and General Services	21,042,411	21,397,441	355,030	1.7%	9	66,000	21,463,441
Materials, Goods & Utilities	7,698,119	7,305,463	(392,655)	-5.1%	9	93,795	7,399,258
Provision for Allowances	27,000	27,000	-	0.0%		-	27,000
Bank Charges & Short Term Interest	341,711	341,701	(10)	0.0%		2,000	343,701
Grants and Other Transfers	3,098,860	3,813,048	714,187	23.0%	10	-	3,813,048
Interest on Long-term Debt	1,149,871	1,038,809	(111,062)	-9.7%	11	-	1,038,809
Other Operating Expenses	442,985	442,985	-	0.0%		-	442,985
AFFI - 1/3 Expenses	-	(2,500,000)	(2,500,000)		7		
Expense Total	\$ 120,237,775	\$ 124,796,511	\$ 4,558,736	3.8%		\$ 1,320,185	\$ 128,616,696
Net Cash Surplus/(Requirement) before							
internal transfers	\$ (2,839,126)	\$ (256,302)	\$ 2,582,823	-91.0%		\$ (992,065)	\$ (6,348,367)
latara al Danassa	44 004 000	47 404 000	2 400 054	7.1%			47 404 000
Internal Recovery	44,291,609	47,421,263	3,129,654			457.005	47,421,263
Internal Charges and Transfers	33,879,327	35,043,671	1,164,344	3.4%		157,935	35,201,606
Internal Recovery/(Charges) Total	\$ 10,412,282	\$ 12,377,592	\$ 1,965,310	18.9%	8	\$ (157,935)	\$ 12,219,657
Net Cash Surplus/(Requirement)	\$ 7,573,157	\$ 12,121,290	\$ 4,548,133	60.1%		\$ (1,150,000)	\$ 5,871,290
Tangible Capital Assets (TCA) and Major O	perating Expense	(MOE):					
TCA- Moose Centre - Ice Slab Construction	\$ -	\$ -	\$ -	0.0%		\$ 1,200,000	\$ 1,200,000
MOE- City Centre Area Redevelopment Plan	\$ -	\$ -	\$ -	0.0%	3	\$ 250,000	\$ 250,000

#### NOTES:

- 1. 2% increase, plus 0.5% assessment growth, plus 0.5% Grants in Place of Taxes (GIPOT) write off recovery.
- 2. The decrease in Sales of Service is largely due to the change in operating model of the Seniors' Centre, where it is now operated by a 3rd party contractor.
- Revised investment projections to reflect new policy/strategy.
- 4. Decreases in facility user fees and permit revenue to reflect current economic environment, offset by increased business license fees per actual results and tax arrears per approved penalty rates.
- 5. Other revenue increased due to increased back check revenue in Police.
- 6. Decrease in government transfers reflects the reduction in Grants in Place of Taxes (GIPOT).
- 7. 2022 Accelerated Financially Fit Initiatives identified to offset decrease in transfer from reserves.
- 8. 2% increase (\$2.6M) per ratified collective agreements, organizational realignment and strategic manpower adjustments (\$3.9M). Increases offset by recalculated internal recoveries and charges related to organizational realignment (\$2.0M).
- Adjustments to reflect transition to third party operator for the Senior's Centre.
- 10. Increase in transfers to other organizations to reflect the City's funding contribution to the 3rd party operator of the Seniors' Centre.
- 11. Decrease in interest on long term debt due to timing of borrowing for capital projects not occurring as originally anticipated.

Dec 20, 2021 Amendments - re-opening of Crestwood Facility \$600K; re-opening of Moose Centre \$300K; and resources for Mayor & Councilors \$250K to accomplish improved coordination of political efforts and improved communication with the community/constituents. Funding will be through operating reserves.

TCA - complete the ice slab construction at the Moose Centre, which will be funded through the capital reserves.

MOE- complete a City Centre Area Redevelopment Plan as it relates to the Municipal Development Plan, which will include planning and engineering, as well as the required background studies, funded from the operating reserves.

## **Total General Government Division**

General Government	Αŗ	oproved 2021 Budget	2	Proposed 022 Budget	Variance		Notes	 mendments ec 20, 2021 Council Meeting	Approved 2022 Budget
Municipal Taxes	\$	78,353,763	\$	80,783,094	\$ 2,429,332	3.1%	1	\$ -	\$ 80,783,094
Sale of Services		3,000,000		3,000,000	-	0.0%		-	3,000,000
Investment Income		5,491,231		8,340,406	2,849,175	51.9%	2	-	8,340,406
Licenses, Fines and Penalties		3,567,410		3,752,410	185,000	5.2%	3	-	3,752,410
Other Revenue		92,800		92,800	-	0.0%		-	92,800
Government Transfers for Operating		(98,590)		(497,441)	(398,851)	404.6%	4	-	(497,441)
Contribution from Utilities and Land		3,115,000		3,115,000	-	0.0%		-	3,115,000
Revenue Total	\$	93,521,614	\$	98,586,269	\$ 5,064,656	5.4%		\$ -	\$ 98,586,269
Salaries, Wages and Benefits		2,700,327		5,418,674	2,718,347	100.7%	5	247,913	5,666,587
Contracted and General Services		1,823,548		474,888	(1,348,660)	-74.0%	6	-	474,888
Materials, Goods & Utilities		234,709		261,975	27,266	11.6%		-	261,975
Other Operating Expenses		400,000		400,000	-	0.0%		-	400,000
Expense Total	\$	5,158,584	\$	6,555,537	\$ 1,396,953	27.1%		\$ 247,913	\$ 6,803,450
Net Cash Surplus/(Requirement) before									
internal transfers	\$	88,363,030	\$	92,030,733	\$ 3,667,703	4.2%		\$ (247,913)	\$ 91,782,820
Internal Recovery		7,653,331		9,060,813	1,407,482	18.4%		-	9,060,813
Internal Charges and Transfers		9,815,355		11,362,693	1,547,338	15.8%		2,087	11,364,780
Internal Recovery/(Charges) Total	\$	(2,162,024)	\$	(2,301,880)	\$ (139,856)	6.5%	7	\$ (2,087)	\$ (2,303,967)
Net Cash Surplus/(Requirement)	\$	86,201,006	\$	89,728,853	\$ 3,527,846	4.1%		\$ (250,000)	\$ 89,478,853

#### NOTES:

- 1. Increase in property taxes is due to the 2% increase, plus 0.5% Grants in Place of Taxes (GIPOT) write off recovery, plus 0.5% assessment growth.
- 2. Increase in investment income to reflect the new investment strategy.
- 3. Increase in penalties due to increased penalty rates for tax arrears.
- 4. Decrease in government transfers reflects the reduction in Grants in Place of Taxes (GIPOT).
- 5. Increase in salaries and wages reflects the 2% increase per ratified collective agreements and organization realignment.
- 6. Decrease in contracted services reflect the accelerated financially fit adjustments.
- 7. Increase in internal charges as a result of recovering the costs related to the Energy & Infrastructure, Strategic Management & Analysis and Invest Medicine Hat Directors.

Dec 20, 2021 Amendments - Resources for Mayor & Councilors to accomplish improved coordination of political efforts and improved communication with the community/constituents.

#### KEY ITEMS:

- 1. Corporate re-organization and division restructure center led services and department right sizing and right skilling
- Strategic Investment Asset Allocation to move towards a growth plus portfolio.

General Municipal  (Part of General Government Division)	Aŗ	oproved 2021 Budget	Pr	oposed 2022 Budget	Variance		Notes	 mendments ec 20, 2021 Council Meeting	Approved 2022 Budget
Municipal Taxes	\$	78,353,763	\$	80,783,094	\$ 2,429,332	3.1%	1	\$ -	\$ 80,783,094
Sale of Services		3,000,000		3,000,000	-	0.0%		-	3,000,000
Investment Income		5,491,231		8,340,406	2,849,175	51.9%	2	-	8,340,406
Licenses, Fines and Penalties		3,567,410		3,752,410	185,000	5.2%	3	-	3,752,410
Other Revenue		88,000		88,000	-	0.0%		-	88,000
Government Transfers for Operating		(98,590)		(497,441)	(398,851)	404.6%	4	-	(497,441)
Contribution from Utilities and Land		3,115,000		3,115,000	-	0.0%		-	3,115,000
Revenue Total	\$	93,516,814	\$	98,581,469	\$ 5,064,656	5.4%		\$ -	\$ 98,581,469
Salaries, Wages and Benefits		(1,147,177)		1,004,228	2,151,405	-187.5%	5	-	1,004,228
Contracted and General Services		1,473,323		128,152	(1,345,171)	-91.3%	6	-	128,152
Materials, Goods & Utilities		202,080		202,080	-	0.0%		-	202,080
Other Operating Expenses		400,000		400,000	-	0.0%		-	400,000
Expense Total	\$	928,226	\$	1,734,460	\$ 806,234	86.9%		\$ -	\$ 1,734,460
Net Cash Surplus/(Requirement) before									
internal transfers	\$	92,588,588	\$	96,847,010	\$ 4,258,421	4.6%		\$ -	\$ 96,847,010
Internal Recovery		600,700		621,640	20,940	3.5%		-	621,640
Internal Charges and Transfers		4,529,948		4,939,167	409,219	9.0%		-	4,939,167
Internal Recovery/(Charges) Total	\$	(3,929,248)	\$	(4,317,527)	\$ (388,279)	9.9%	7	\$ -	\$ (4,317,527)
Net Cash Surplus/(Requirement)	\$	88,659,341	\$	92,529,483	\$ 3,870,142	4.4%		\$ -	\$ 92,529,483

- 1. Increase in property taxes is due to the 2% increase, plus 0.5% Grants in Place of Taxes (GIPOT) write off recovery, plus 0.5% assessment growth.
- 2. Increase in investment income to reflect the new investment strategy.
- 3. Increase in penalties due to increased penatly rates for tax arrears.
- 4. Decrease in government transfers reflects the reduction in Grants in Place of Taxes (GIPOT).
- 5. Increase in salaries and wages reflects the 2% increase per ratified collective agreements and organization realignment. 2021 reflects the manpower adjustments that did not materialize.
- 6. Decrease in contracted services reflect the accelerated financially fit adjustments.
- 7. Increase in internal charges due to change in recovery model in IMH where Land is recovering for services provided to other departments.

Mayor & Councilors									 mendments ec 20, 2021	
(Part of General Government Division)	Аp	proved 2021 Budget	Pr	oposed 2022 Budget	V	ariance		Notes	Council Meeting	Approved 22 Budget
Other Revenue	\$	-	\$	-	\$	-	0.0%		\$ -	\$ 
Revenue Total	\$	-	\$	-	\$	-	0.0%		\$ -	\$ -
Salaries, Wages and Benefits		737,275		752,020		14,746	2.0%	1	247,913	999,933
Contracted and General Services		43,700		41,700		(2,000)	-4.6%		-	41,700
Materials, Goods & Utilities		-		1,500		1,500			-	1,500
Expense Total	\$	780,975	\$	795,220	\$	14,246	1.8%		\$ 247,913	\$ 1,043,133
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(780,975)	\$	(795,220)	\$	(14,246)	1.8%		\$ (247,913)	\$ (1,043,133)
										_
Internal Recovery		-		-		-			-	-
Internal Charges and Transfers		20,799		21,164		366	1.8%		2,087	23,251
Internal Recovery/(Charges) Total	\$	(20,799)	\$	(21,164)	\$	(366)	1.8%		\$ (2,087)	\$ (23,251)
		•				•				
Net Cash Surplus/(Requirement)	\$	(801,774)	\$	(816,385)	\$	(14,611)	1.8%		\$ (250,000)	\$ (1,066,385)

Dec 20, 2021 Amendments - Resources for Mayor & Councilors to accomplish improved coordination of political efforts and improved communication with the community/constituents. Funding will be through operating reserves.

<sup>1.</sup> Increase in salaries & wages as a result of 2% increase.

City Manager & Managing Directors	Ар	proved 2021	Pr	oposed 2022					 mendments ec 20, 2021 Council	Approved
(Part of General Government Division)		Budget		Budget	٧	'ariance		Notes	Meeting	2022 Budget
Other Revenue	\$		\$	-	\$	-	0.0%		\$ -	\$ -
Revenue Total	\$	-	\$	-	\$	-	0.0%		\$ -	\$ -
Salaries, Wages and Benefits		1,701,796		2,258,611		556,815	32.7%	1	-	2,258,611
Contracted and General Services		146,221		161,282		15,061	10.3%		-	161,282
Materials, Goods & Utilities		9,879		28,857		18,978	192.1%		-	28,857
Expense Total	\$	1,857,896	\$	2,448,750	\$	590,854	31.8%		\$ -	\$ 2,448,750
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(1,857,896)	\$	(2,448,750)	\$	(590,854)	31.8%		\$ -	\$ (2,448,750)
Internal Recovery		6,193,982		7,465,698	1	,271,716	20.5%		-	7,465,698
Internal Charges and Transfers		5,165,738		6,302,402	1	,136,664	22.0%		-	6,302,402
Internal Recovery/(Charges) Total	\$	1,028,244	\$	1,163,296	\$	135,052	13.1%	2	\$ -	\$ 1,163,296
		•					•	•		
Net Cash Surplus/(Requirement)	\$	(829,652)	\$	(1,285,454)	\$	(455,802)	54.9%		\$ -	\$ (1,285,454)

<sup>1.</sup> Increase in salaries & wages as a result of 2% increase and corporate reorganization to move the Strategic Management & Analysis Managing Director and Invest Medicine Hat Managing Director into the same area as the other Managing Directors.

<sup>2.</sup> Increase in internal charges as a result of recovering the costs related to the Strategic Management & Analysis and Invest Medicine Hat Managing Directors.

City Solicitor									 mendments ec 20, 2021	
(Part of General Government Division)	Аp	proved 2021 Budget	Pr	oposed 2022 Budget	V	ariance		Notes	Council Meeting	Approved 122 Budget
Other Revenue	\$	4,800	\$	4,800	\$	-	0.0%		\$ -	\$ 4,800
Revenue Total	\$	4,800	\$	4,800	\$	-	0.0%		\$ -	\$ 4,800
Salaries, Wages and Benefits		1,408,433		1,403,814		(4,619)	-0.3%		-	1,403,814
Contracted and General Services		160,304		143,754		(16,550)	-10.3%		-	143,754
Materials, Goods & Utilities		22,750		29,538		6,788	29.8%		-	29,538
Expense Total	\$	1,591,487	\$	1,577,106	\$	(14,381)	-0.9%		\$ -	\$ 1,577,106
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(1,586,687)	\$	(1,572,306)	\$	14,381	-0.9%		\$ -	\$ (1,572,306)
Internal Recovery		858,649		973,475		114,825	13.4%	1	-	973,475
Internal Charges and Transfers		98,871		99,960		1,090	1.1%		-	99,960
Internal Recovery/(Charges) Total	\$	759,779	\$	873,514	\$	113,736	15.0%		\$ -	\$ 873,514
Net Cash Surplus/(Requirement)	\$	(826,909)	\$	(698,792)	\$	128,117	-15.5%		\$ -	\$ (698,792)

<sup>1.</sup> Increase in internal recoveries due to correction of prior year error, where the department was under recovering from the Energy & Infrastructure Division.

									 mendments ec 20, 2021		
Other Organizations	Ар	proved 2021	Pr	oposed 2022					Council	A	Approved
		Budget		Budget	٧	ariance		Notes	Meeting	20	22 Budget
Other Revenue	\$	-	\$	-	\$	-	0.0%		\$ -	\$	
Revenue Total	\$	-	\$	-	\$	-	0.0%		\$ -	\$	-
Grants and Other Transfers		2,465,428		2,561,180		95,751	3.9%	1	-		2,561,180
Interest on Long-term Debt		28,158		23,822		(4,335)	-15.4%		-		23,822
Expense Total	\$	2,493,586	\$	2,585,002	\$	91,416	3.7%		\$ -	\$	2,585,002
Net Cash Surplus/(Requirement) before											
internal transfers	\$	(2,493,586)	\$	(2,585,002)	\$	(91,416)	3.7%		\$ -	\$	(2,585,002)
Internal Recovery		-		-		-	0.0%		-		-
Internal Charges and Transfers		228,555		228,863		308	0.1%		-		228,863
Internal Recovery/(Charges) Total	\$	(228,555)	\$	(228,863)	\$	(308)	0.1%		\$ -	\$	(228,863)
-											
Net Cash Surplus/(Requirement)	\$	(2,722,140)	\$	(2,813,865)	\$	(91,724)	3.4%		\$ -	\$	(2,813,865)

<sup>1.</sup> Reflects the increases in the other organization operating costs (salaries & wages).

Police	Aį	oproved 2021 Budget	Pı	oposed 2022 Budget	,	√ariance		Notes	 mendments ec 20, 2021 Council Meeting	2	Approved 2022 Budget
Sale of Services	\$	250,000	\$	250,000	\$	-	0.0%		\$ -	\$	250,000
Licenses, Fines and Penalties		67,067		100,000		32,933	49.1%		-		100,000
Other Revenue		2,254,341		2,405,703		151,362	6.7%	1	-		2,405,703
Government Transfers for Operating		1,690,175		1,690,175		-	0.0%		-		1,690,175
Revenue Total	\$	4,261,583	\$	4,445,878	\$	184,295	4.3%		\$ -	\$	4,445,878
Salaries, Wages and Benefits		20,178,441		20,655,443		477,002	2.4%	2	-		20,655,443
Contracted and General Services		2,160,509		2,437,376		276,867	12.8%	3	-		2,437,376
Materials, Goods & Utilities		930,000		930,000		-	0.0%		-		930,000
Bank Charges & Short Term Interest		1,000		1,000		-	0.0%		-		1,000
Expense Total	\$	23,269,950	\$	24,023,820	\$	753,869	3.2%		\$ -	\$	24,023,820
Net Cash Surplus/(Requirement) before											
internal transfers	\$	(19,008,367)	\$	(19,577,942)	\$	(569,574)	3.0%		\$ -	\$	(19,577,942)
Internal Recovery		197,667		201,238		3,571	1.8%		-		201,238
Internal Charges and Transfers		2,000,012		1,998,177		(1,835)	-0.1%		-		1,998,177
Internal Recovery/(Charges) Total	\$	(1,802,345)	\$	(1,796,939)	\$	5,406	-0.3%		\$ -	\$	(1,796,939)
		•									
Net Cash Surplus/(Requirement)	\$	(20,810,712)	\$	(21,374,880)	\$	(564,168)	2.7%		\$ -	\$	(21,374,880)

- 1. Other revenue increased due to increased back check revenue.
- 2. Salaries and Wages increased due to 2% increase.
- 3 Contracted services increased due to revised Government of Alberta Lab fee and planned training for new Police recruitments.

## **Total Corporate Services Division**

Corporate Services	Aį	oproved 2021 Budget	Pı	roposed 2022 Budget	,	Variance		Notes	 mendments ec 20, 2021 Council Meeting	Approved 022 Budget
Sale of Services	\$	639,175	\$	648,923	\$	9,748	1.5%		\$ -	\$ 648,923
Other Revenue		414,000		419,000		5,000	1.2%		-	419,000
Revenue Total	\$	1,053,175	\$	1,067,923	\$	14,748	1.4%		\$ -	\$ 1,067,923
Salaries, Wages and Benefits		15,951,477		17,124,953		1,173,476	7.4%	1	-	17,124,953
Contracted and General Services		7,169,400		7,645,743		476,343	6.6%	2	-	7,645,743
Materials, Goods & Utilities		734,364		814,331		79,967	10.9%		-	814,331
Provision for Allowances		27,000		27,000		-	0.0%		-	27,000
Bank Charges & Short Term Interest		75,723		77,723		2,000	2.6%		-	77,723
Interest on Long-term Debt		28,175		19,063		(9,112)	-32.3%		-	19,063
Other Operating Expenses		25,985		25,985		-	0.0%		-	25,985
Expense Total	\$	24,012,124	\$	25,734,797	\$	1,722,674	7.2%		\$ -	\$ 25,734,797
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(22,958,949)	\$	(24,666,874)	\$	(1,707,926)	7.4%		\$ -	\$ (24,666,874)
Internal Recovery		17,506,982		17,201,366		(305,616)	-1.7%	3	-	17,201,366
Internal Charges and Transfers		1,865,693		1,878,756		13,063	0.7%		-	1,878,756
Internal Recovery/(Charges) Total	\$	15,641,290	\$	15,322,611	\$	(318,679)	-2.0%		\$ -	\$ 15,322,611
		·								
Net Cash Surplus/(Requirement)	\$	(7,317,659)	\$	(9,344,264)	\$	(2,026,605)	27.7%		\$ -	\$ (9,344,264)

#### NOTES:

- 1. Salaries and Wages increase is due to 2% increase as well as the net addition of 8 positions to provide sufficient support to achieve the strategic priorities of the organization (1 in IT; 6 in HR; 2 in Finance; and a reduction of 1 in Corporate Communication).
- 2. Contracted Services increased due to increase in internal and third party insurance premiums.
- 3. Internal recovery decreased largely due to corporate reorganization. In 2021, Corporate Communications was under Invest Medicine Hat and indirectly funded by taxes through a recovery from General Municipal Operations (GMR). Now that the department is in the Corporate Services Division, it is directly funded through taxes (GMR) and a recovery from the General Municipal Operartions is not required.

#### KEY ITEMS:

- 1. Corporate re-organization and division restructure center led services and department right sizing and right skilling
- 2. Investment in employees to support organizational talent/staffing needs of City through HR redesign in both structure and function in order to integrate the full value of Organizational Development.
- 3. Increase IT support and focus in response to increasing volume and severity of cyber activity.
- 4. Focus on development of grant revenue through creation of Grant Revenue Development Specialist to ensure strategic access and use of proviincal, federal and other grant funding for City capital and operating.
- 5. Strategic recruitment for City Treasurer in order to optimize risk and returns of investment portfolio.

#### KEY SERVICE IMPLICATIONS IN THE 2022 BUDGET:

- 1. Digital transformation focus including phased rollout of MS365, phased introduction of Sharepoint (technology to advance collaboration & access to information), Citizen Facing Digital Strategy (new City website design and related myMH portal and digitization) IT as a Service, and internal digitization of documents.
- 2. Investment in City employees to support organizational talent/staffing needs of City through HR redesign in both structure and function in order to integrate the full value of Organizational Development and talent attraction.
- 3. Increase IT support and focus in response to increasing volume and severity of cyber activity.
- 4. Strategic recruitment for City Treasurer in order to optimize risk and returns of investment portfolio.
- 5. Rollout of Contracts & Requisition model to be integrated with our current Enterprise System.
- 6. Increased focus and execution of public participation framework ("Public Matters").

Finance									 mendments ec 20, 2021	
(Part of Corporate Services Division)	A	proved 2021 Budget	Pı	roposed 2022 Budget	١	/ariance		Notes	Council Meeting	Approved 022 Budget
Sale of Services	\$	639,175	\$	648,923	\$	9,748	1.5%		\$ -	\$ 648,923
Other Revenue		209,000		209,000		-	0.0%		-	209,000
Revenue Total	\$	848,175	\$	857,923	\$	9,748	1.1%		\$ -	\$ 857,923
Salaries, Wages and Benefits		8,138,818		8,540,337		401,518	4.9%	1	-	8,540,337
Contracted and General Services		3,300,920		3,788,913		487,993	14.8%	2	-	3,788,913
Materials, Goods & Utilities		197,406		195,706		(1,700)	-0.9%		-	195,706
Provision for Allowances		27,000		27,000		-	0.0%		-	27,000
Bank Charges & Short Term Interest		75,723		77,723		2,000	2.6%		-	77,723
Other Operating Expenses		25,985		25,985		-	0.0%		-	25,985
Expense Total	\$	11,765,852	\$	12,655,664	\$	889,812	7.6%		\$ -	\$ 12,655,664
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(10,917,677)	\$	(11,797,741)	\$	(880,064)	8.1%		\$ -	\$ (11,797,741)
Internal Recovery		7,770,435		7,779,371		8,936	0.1%		-	7,779,371
Internal Charges and Transfers		1,275,547		1,293,811		18,264	1.4%		-	1,293,811
Internal Recovery/(Charges) Total	\$	6,494,888	\$	6,485,559	\$	(9,328)	-0.1%		\$ -	\$ 6,485,559
Net Cash Surplus/(Requirement)	\$	(4,422,789)	\$	(5,312,182)	\$	(889,392)	20.1%		\$ -	\$ (5,312,182)

<sup>1.</sup> Salaries and Wages increased due to 2% increase and the addition of two positions to meet the investment portfolio and grant revenue strategic priorities. These two position will be offset by the increased investment and grant revenues received throughout the organization.

Contracted Services increased due to increase in internal and third party insurance premiums.

Information Technology										dments 0, 2021	
(Part of Corporate Services Division)	Ap	proved 2021 Budget	Pr	oposed 2022 Budget	١	/ariance		Notes	Cou	incil eting	Approved 2022 Budget
Other Revenue	\$	-	\$	-	\$	-	0.0%		\$	-	\$ -
Revenue Total	\$	-	\$	-	\$	-	0.0%		\$	-	\$ -
Salaries, Wages and Benefits		3,240,283		3,464,526		224,244	6.9%	1		-	3,464,526
Contracted and General Services		2,695,285		2,660,285		(35,000)	-1.3%			-	2,660,285
Materials, Goods & Utilities		424,503		504,503		80,000	18.8%	2		-	504,503
Interest on Long-term Debt		28,175		19,063		(9,112)	-32.3%			-	19,063
Expense Total	\$	6,388,246	\$	6,648,377	\$	260,131	4.1%		\$	-	\$ 6,648,377
Net Cash Surplus/(Requirement) before											
internal transfers	\$	(6,388,246)	\$	(6,648,377)	\$	(260,131)	4.1%		\$	-	\$ (6,648,377)
Internal Recovery		6,172,000		6,263,836		91,836	1.5%	3		-	6,263,836
Internal Charges and Transfers		179,381		172,800		(6,581)	-3.7%			-	172,800
Internal Recovery/(Charges) Total	\$	5,992,619	\$	6,091,036	\$	98,416	1.6%		\$	-	\$ 6,091,036
							•				
Net Cash Surplus/(Requirement)	\$	(395,626)	\$	(557,341)	\$	(161,715)	40.9%		\$	-	\$ (557,341)

- 1. Salaries and Wages increased due to 2% increase and the addition of one position to meet the cyber security priorities of the organization.
- 2. Material & supplies increased due to implementation of 'IT as a Service' where department budgets were moved to IT for specific software & hardware licenses, purchases and replacements.
- 3. Internal recoveries increased due to increase salaries and wages.

Human Resources									Amendments Dec 20, 2021	
(Part of Corporate Services Division)	Αp	proved 2021 Budget	Pr	oposed 2022 Budget	٧	/ariance		Notes	Council Meeting	Approved 2022 Budget
Other Revenue	\$	205,000	\$	210,000	\$	5,000	2.4%		\$ -	\$ 210,000
Revenue Total	\$	205,000	\$	210,000	\$	5,000	2.4%		\$ -	\$ 210,000
Salaries, Wages and Benefits		3,948,341		4,598,636		650,294	16.5%	1	-	4,598,636
Contracted and General Services		1,078,050		1,103,800		25,750	2.4%		-	1,103,800
Materials, Goods & Utilities		78,822		78,822		-	0.0%		-	78,822
Expense Total	\$	5,105,213	\$	5,781,258	\$	676,044	13.2%		\$ -	\$ 5,781,258
Net Cash Surplus/(Requirement) before internal transfers	\$	(4,900,213)	\$	(5,571,258)	\$	(671,044)	13.7%		\$ -	\$ (5,571,258)
Internal Recovery		2,725,430		2,768,461		43,031	1.6%	_	-	2,768,461
Internal Charges and Transfers	•	324,460	•	331,378	•	6,918	2.1%		-	331,378
Internal Recovery/(Charges) Total	\$	2,400,970	\$	2,437,083	\$	36,113	1.5%		\$ -	\$ 2,437,083
Net Cash Surplus/(Requirement)	\$	(2,499,243)	\$	(3,134,175)	\$	(634,931)	25.4%		\$ -	\$ (3,134,175)

<sup>1.</sup> Salaries and Wages increased due to 2% increase and the addition of six positions to provide sufficient organizational support for organizational development, employee relations, and change management.

<sup>2.</sup> Internal recoveries increased as a result of three of the new positions being 32% recoverable. The other three positions are funded by the HR training reserve.

Corporate Communications (Part of Corporate Services Division)	pproved 2021 Budget	Pr	oposed 2022 Budget	Vá	ariance		Notes	Amendmer Dec 20, 20 Council Meeting	21	Approved 2022 Budget
Other Revenue	\$ -	\$	-	\$	-	0.0%		\$		\$ -
Revenue Total	\$ -	\$	-	\$	-	0.0%		\$	-	\$ -
Salaries, Wages and Benefits	624,034		521,454		(102,581)	-16.4%	1		-	521,454
Contracted and General Services	95,145		92,745		(2,400)	-2.5%			-	92,745
Materials, Goods & Utilities	33,633		35,300		1,667	5.0%			-	35,300
Expense Total	\$ 752,812	\$	649,499	\$	(103,314)	-13.7%		\$	-	\$ 649,499
Net Cash Surplus/(Requirement) before										
internal transfers	\$ (752,812)	\$	(649,499)	\$	103,314	-13.7%		\$	-	\$ (649,499)
Internal Recovery	839,117		389,699		(449,418)	-53.6%	2		-	389,699
Internal Charges and Transfers	86,305		80,767		(5,538)	-6.4%			-	80,767
Internal Recovery/(Charges) Total	\$ 752,812	\$	308,932	\$	(443,880)	-59.0%		\$	-	\$ 308,932
										<u> </u>
Net Cash Surplus/(Requirement)	\$ -	\$	(340,566)	\$	(340,566)			\$	-	\$ (340,566)

<sup>1.</sup> Salaries and Wages decreased due to one position being moved to Invest Medicine Hat somewhat offset by the 2% increase.

<sup>2.</sup> In 2021, Corporate Communications was under Invest Medicine Hat and indirectly funded by taxes through a recovery from General Municipal Operations (GMR). Now that the department is in the Corporate Services Division, it is directly funded through taxes (GMR) and a recovery from the General Municipal Operartions is not required.

## **Total Public Services Division**

Public Services	A	oproved 2021 Budget	Pr	oposed 2022 Budget	,	Variance		Notes	 mendments ec 20, 2021 Council Meeting	Approved 022 Budget
Sale of Services	\$	9,086,962	\$	8,456,621	\$	(630,341)	-6.9%	1	\$ 153,120	\$ 8,609,741
Insurance Recovery		123,000		123,000		-	0.0%		-	123,000
Other Revenue		3,043,351		3,069,050		25,699	0.8%		175,000	3,244,050
Government Transfers for Operating		2,317,907		2,327,025		9,118	0.4%		-	2,327,025
Revenue Total	\$	14,571,220	\$	13,975,696	\$	(595,524)	-4.1%		\$ 328,120	\$ 14,303,816
Salaries, Wages and Benefits		32,843,860		32,886,333		42,473	0.1%		910,477	33,796,810
Contracted and General Services		4,778,112		5,009,906		231,794	4.9%	2	66,000	5,075,906
Materials, Goods & Utilities		2,267,989		2,022,906		(245,083)	-10.8%	3	93,795	2,116,701
Bank Charges & Short Term Interest		259,783		257,703		(2,080)	-0.8%		2,000	259,703
Grants and Other Transfers		633,432		1,251,868		618,436	97.6%	4	-	1,251,868
Interest on Long-Term Debt		364,956		361,626		(3,330)	-0.9%		-	361,626
Other Operating Expenses		17,000		17,000		-	0.0%		-	17,000
Expense Total	\$	41,165,132	\$	41,807,342	\$	642,210	1.6%		\$ 1,072,272	\$ 42,879,614
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(26,593,912)	\$	(27,831,646)	\$	(1,237,734)	4.7%		\$ (744,152)	\$ (28,575,798)
Internal Recovery		337.787		321.217		(16,570)	-4.9%		_	321.217
Internal Charges and Transfers		12,227,946		12.040.009		(187,937)	-1.5%	5	155,848	12,195,857
Internal Recovery/(Charges) Total	\$	(11,890,160)	\$	(11,718,792)	\$	171,368	-1.4%		\$ (155,848)	\$ (11,874,640)
Net Cash Surplus/(Requirement)	\$	(38,484,071)	\$	(39,550,438)	\$	(1,066,367)	2.8%		\$ (900,000)	\$ (40,450,438)
Tangible Capital Asset (TCA):										
Moose Centre - Ice Slab Construction	\$	-	\$	-	\$	-	0.0%		\$ 1,200,000	\$ 1,200,000

#### NOTES:

- 1. The decrease in Sales of Service is due to the change in operating model of the Seniors' Centre, where it is now operated by a 3rd party contractor who directly collects sales revenue.
- 2. In 2021, Parks & Recreation expected operating cost savings through open space development. However, savings from this initative will be realized over a time period of 3-5 years and therefore the contracted services budget is increased to account for the actual timing of expected cost savings.
- 3. Materials and Supplies decreased due the change in operating model of the Seniors' Centre, where it is now operated by a 3rd party contractor.
- 4. Increase in transfers to other organizations to reflect the City's funding contribution to the 3rd party operator of the Seniors' Centre.
- 5. Internal charges has decreased due to the building maintenance of the Seniors' Centre decreasing, as the 3rd party operator is responsible for these costs.

Dec 20, 2021 Amendments - re-opening of Crestwood Facility \$600K and re-opening of Moose Centre \$300K. Funding will be through operating reserves. The Moose Centre also includes a tangible capital asset of \$1.2M to complete the ice slab construction, which will be funded through the capital reserves.

#### KEY ITEMS:

1. Corporate re-organization and division restructure - department right sizing and right skilling

### KEY SERVICE IMPLICATIONS IN THE 2022 BUDGET:

- 1. Change in operating model for the Seniors Centre and Co-op place.
- 2. Transit on Demand
- 3. Facility closures in 2021 of Crestwood, Moose Rec Centre and Heights Pool; in 2022 re-opening of Crestwood and Moose Centre

Community Development						- '	mendments Dec 20, 2021	
(Part of Public Services Division)	Approved 021 Budget	Proposed 022 Budget	Variance		Notes		Council Meeting	Approved 022 Budget
Sale of Services	\$ 4,705,611	\$ 4,179,762	\$ (525,849)	-11.2%	1	\$	-	\$ 4,179,762
Other Revenue	1,110,121	1,089,708	- 20,413	-1.8%			-	1,089,708
Government Transfers for Operating	1,935,407	1,939,525	4,118	0.2%			-	1,939,525
Expense Total	\$ 7,751,139	\$ 7,208,995	\$ (542,144)	-7.0%		\$	-	\$ 7,208,995
Salaries, Wages and Benefits	8,881,146	8,763,672	(117,474)	-1.3%	2		-	8,763,672
Contracted and General Services	2,129,283	2,221,289	92,006	4.3%			-	2,221,289
Materials, Goods & Utilities	919,330	683,601	(235,729)	-25.6%	3		-	683,601
Bank Charges & Short Term Interest	230,010	227,800	(2,210)	-1.0%			-	227,800
Grants and Other Transfers	445,327	1,061,401	616,074	138.3%	4		-	1,061,401
Expense Total	\$ 12,605,096	\$ 12,957,763	\$ 352,667	2.8%		\$	-	\$ 12,957,763
Net Cash Surplus/(Requirement) before								
internal transfers	\$ (4,853,957)	\$ (5,748,768)	\$ (894,811)	18.4%		\$	-	\$ (5,748,768)
Internal Recovery	10,800	10,800	-	0.0%			-	10,800
Internal Charges and Transfers	5,744,088	5,554,892	(189,196)	-3.3%	5		-	5,554,892
Internal Recovery/(Charges) Total	\$ (5,733,288)	\$ (5,544,092)	\$ 189,196	-3.3%		\$	-	\$ (5,544,092)
	-							<u>.</u> _
Net Cash Surplus/(Requirement)	\$ (10,587,245)	\$ (11,292,860)	\$ (705,615)	6.7%		\$	-	\$ (11,292,860)

- 1. The decrease in Sales of Service is due to the change in operating model of the Seniors' Centre, where it is now operated by a 3rd party contractor. This is somewhat offset by an increase in revenue related to the corporate reorganization, where Co-op Place was previously under the Parks & Recreation Department but is now under the Community Development department.
- 2. Salaries and Wages decreased due to the change in operating model of the Seniors' Centre, where it is now operated by a 3rd party contractor.
- 3. Materials and Supplies decreased due the change in operating model of the Seniors' Centre, where it is now operated by a 3rd party contractor.
- 4. Increase in transfers to other organizations to reflect the City's funding contribution to the 3rd party operator of the Seniors' Centre.
- 5. Internal charges has decreased due to the building and utilities of the Seniors' Centre decreasing, as the 3rd party operator is responsible for a majority of these costs.

Emergency Services									 mendments ec 20, 2021	
(Part of Public Services Division)	A	oproved 2021 Budget	Pr	oposed 2022 Budget	,	Variance		Notes	Council Meeting	Approved 022 Budget
Sale of Services	\$	543,933	\$	643,933	\$	100,000	18.4%	1	\$ -	\$ 643,933
Insurance Recovery		80,000		80,000		-	0.0%		-	80,000
Other Revenue		116,960		116,960		-	0.0%		-	116,960
Government Transfers for Operating		382,500		387,500		5,000	1.3%		-	387,500
Revenue Total	\$	1,123,393	\$	1,228,393	\$	105,000	9.3%		\$ -	\$ 1,228,393
Salaries, Wages and Benefits		14,550,183		14,881,997		331,814	2.3%	2	-	14,881,997
Contracted and General Services		435,489		435,489		-	0.0%		-	435,489
Materials, Goods & Utilities		220,879		220,879		-	0.0%		-	220,879
Expense Total	\$	15,206,551	\$	15,538,365	\$	331,814	2.2%		\$ -	\$ 15,538,365
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(14,083,158)	\$	(14,309,972)	\$	(226,814)	1.6%		\$ -	\$ (14,309,972)
									-	-
Internal Recovery		177,523		157,962		(19,561)	-11.0%		-	157,962
Internal Charges and Transfers		1,677,786		1,605,969		(71,817)	-4.3%		-	1,605,969
Internal Recovery/(Charges) Total	\$	(1,500,263)	\$	(1,448,007)	\$	52,256	-3.5%		\$ -	\$ (1,448,007)
Net Cash Surplus/(Requirement)	\$	(15,583,421)	\$	(15,757,979)	\$	(174,558)	1.1%		\$ -	\$ (15,757,979)

- 1. Increase in revenues is related to increase in back check revenue assumptions to reflect actual trends.
- 2. Salaries and Wages increased as a result of negotiated union collective agreements.

Parks & Recreation									 mendments ec 20, 2021		
	Αp	proved 2021	Pr	oposed 2022					Council		Approved
(Part of Public Services Division)	ľ	Budget		Budget	٧	ariance		Notes	Meeting	20	022 Budget
Sale of Services	\$	3,837,418	\$	3,632,926	\$ (	(204,492)	-5.3%	1	\$ 153,120	\$	3,786,046
Insurance Recovery		43,000		43,000		-	0.0%		-		43,000
Other Revenue		1,816,270		1,862,382		46,112	2.5%		175,000		2,037,382
Revenue Total	\$	5,696,688	\$	5,538,308	\$ (	(158,380)	-2.8%		\$ 328,120	\$	5,866,428
Salaries, Wages and Benefits		9,412,531		9,240,664	(	(171,867)	-1.8%	2	910,477		10,151,141
Contracted and General Services		2,213,340		2,353,128		139,788	6.3%	3	66,000		2,419,128
Materials, Goods & Utilities		1,127,780		1,118,426		(9,354)	-0.8%		93,795		1,212,221
Bank Charges & Short Term Interest		29,773		29,903		130	0.4%		2,000		31,903
Grants and Other Transfers		188,105		190,467		2,362	1.3%		-		190,467
Interest on Long-Term Debt		364,956		361,626		(3,330)	-0.9%		-		361,626
Other Operating Expenses		17,000		17,000		-	0.0%		-		17,000
Expense Total	\$	13,353,485	\$	13,311,214	\$	(42,271)	-0.3%		\$ 1,072,272	\$	14,383,486
Net Cash Surplus/(Requirement) before											
internal transfers	\$	(7,656,797)	\$	(7,772,906)	\$ (	(116,110)	1.5%		\$ (744,152)	\$	(8,517,058)
Internal Recovery		149,464		152,455		2,991	2.0%		_		152,455
Internal Charges and Transfers		4,806,072		4,879,148		73,076	1.5%		155,848		5,034,996
Internal Recovery/(Charges) Total	\$	(4,656,608)	\$	(4,726,693)	\$	(70,085)	1.5%		\$ (155,848)	\$	(4,882,541)
g/		(1,000,000)	· ·	(1,120,000)		(* 5,555)	.,,		 (100,010)		(1,000,000)
Net Cash Surplus/(Requirement)	\$	(12,313,405)	\$	(12,499,599)	\$ (	(186,194)	1.5%		\$ (900,000)	\$	(13,399,599)
Tangible Capital Asset (TCA):											
Moose Centre - Ice Slab Construction	\$	-	\$	-	\$	-	0.0%		\$ 1,200,000	\$	1,200,000

- 1. The decrease in Sales of Service is mainly due to no longer collecting a facility fee from a third-party operator of the Regional Event Centre.
- 2. Salaries and Wages decreased due to corporate reorganization and elimination of 5 positions.
- 3. In 2021, Parks & Recreation expected operating cost savings through open space development. However, savings from this initative will be realized over a time period of 3-5 years and therefore the contracted services budget is increased to account for the actual timing of expected cost savings.

Dec 20, 2021 Amendments - re-opening of Crestwood Facility \$600K and re-opening of Moose Centre \$300K. Funding will be through operating reserves. The Moose Centre also includes a tangible capital asset of \$1.2M to complete the ice slab construction, which will be funded through the capital reserves.

## **Total Strategic Management & Analysis Division**

Strategic Management &									 mendments ec 20, 2021	
Analysis	Аp	proved 2021	Pr	oposed 2022					Council	Approved
, many one		Budget		Budget	,	Variance		Notes	Meeting	2022 Budget
Sale of Services	\$	6,715	\$	6,850	\$	135	2.0%		\$ -	\$ 6,850
Licenses, Fines and Penalties		2,866,120		2,839,430		(26,690)	-0.9%		-	2,839,430
Revenue Total	\$	2,872,835	\$	2,846,280	\$	(26,555)	-0.9%		\$ -	\$ 2,846,280
Salaries, Wages and Benefits		10,409,348		10,020,732		(388,616)	-3.7%	1	-	10,020,732
Contracted and General Services		1,977,208		1,593,718		(383,490)	-19.4%	2	-	1,593,718
Materials, Goods & Utilities		432,605		86,405		(346,200)	-80.0%	3	-	86,405
Bank Charges & Short Term Interest		975		975		-	0.0%		-	975
Expense Total	\$	12,820,136	\$	11,701,829	\$	(1,118,307)	-8.7%		\$ -	\$ 11,701,829
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(9,947,301)	\$	(8,855,549)	\$	1,091,752	-11.0%		\$ -	\$ (8,855,549)
Internal Recovery		5,324,735		6,480,929		1,156,194	21.7%	4	-	6,480,929
Internal Charges and Transfers		663,554		644,365		(19,189)	-2.9%			644,365
Internal Recovery/(Charges) Total	\$	4,661,181	\$	5,836,564	\$	1,175,383	25.2%		\$ -	\$ 5,836,564
Net Cash Surplus/(Requirement)	\$	(5,286,120)	\$	(3,018,986)	\$	2,267,134	-42.9%		\$ -	\$ (3,018,986)
Major Operating Expense (MOE):										
City Centre Area Redevelopment Plan	\$	-	\$	-	\$	-	0.0%		\$ 250,000	\$ 250,000

#### NOTES:

- 1. Decrease in salaries & wages is a result of positional changes from corporate restructuring and transfer of Geospatial Information Systems (GIS) and Operational Technology Systems Management (OTSM) staff to the Business Transformation Office (BTO).
- 2. Decrease in contracted services is a result of the transfer of the GIS and OTSM staff and related costs from Strategy & Analysis to the BTO.
- 3. Decrease in materials and supplies is a result of transfer of the GIS and OTSM staff and related costs from Strategy & Analysis to the BTO.
- 4. Internal recoveries increased as additional recoveries from energy and infrastructure were added as a result of support work now performed, as a result of the corporate restructuring.

Dec 20, 2021 Amendments - complete a City Centre Area Redevelopment Plan as it relates to the Municipal Development Plan, which will include planning and engineering, as well as the required background studies . This is classified as a major operating expense and is funded from the operating reserves.

#### KEY ITEMS:

1. Corporate re-organization and division restructure - center led services and department right sizing & right skilling.

#### KEY SERVICE IMPLICATIONS IN THE 2022 BUDGET:

1. Lower economic activity due to pandemic resulted in lower safety code revenues.

Strategy & Analysis									 nendments	
(Part of Strategic Management &		Approved		Proposed					Council	Approved
Analysis Division)	20	021 Budget	20	022 Budget	V	ariance		Notes	Meeting	2022 Budget
Other Revenue	\$	-	\$	-	\$	-	0.0%		\$ -	\$ -
Revenue Total	\$	-	\$	-	\$	-	0.0%		\$ -	\$ -
Salaries, Wages and Benefits		3,776,772		2,057,304	(1	1,719,468)	-45.5%	1	-	2,057,304
Contracted and General Services		1,597,865		715,598		(882,267)	-55.2%	2	-	715,598
Materials, Goods & Utilities		359,100		5,000		(354,100)	-98.6%	3	-	5,000
Expense Total	\$	5,733,737	\$	2,777,902	\$ (2	2,955,835)	-51.6%		\$ -	\$ 2,777,902
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(5,733,737)	\$	(2,777,902)	\$ 2	2,955,835	-51.6%		\$ -	\$ (2,777,902)
Internal Recovery		4,416,830		2,895,357	(1	1,521,473)	-34.4%	4	-	2,895,357
Internal Charges and Transfers		158,204		117,527		(40,676)	-25.7%		-	117,527
Internal Recovery/(Charges) Total	\$	4,258,627	\$	2,777,830	\$ (1	1,480,797)	-34.8%		\$ -	\$ 2,777,830
		•		•						
Net Cash Surplus/(Requirement)	\$	(1,475,110)	\$	(72)	\$ 1	1,475,038	-100.0%		\$ -	\$ (72)

- 1. Decrease in salaries & wages is a result of positional changes from corporate restructuring and transfer of Geospatial Information Systems (GIS) and Operational Technology Systems Management (OTSM) staff to the Business Transformation Office (BTO).
- 2. Decrease in contracted services is a result of the transfer of the GIS and OTSM staff and related costs from Strategy & Analysis to the BTO.
- 3. Decrease in materials and supplies is a result of transfer of the GIS and OTSM staff and related costs from Strategy & Analysis to the BTO.
- 4. Internal recoveries decreased as a result of recovering the costs of the positions and related costs transferred to the BTO.

Environment Land & Government Relations  (Part of Strategic Management & Analysis Division)	Approved 021 Budget	Proposed 022 Budget	,	Variance		Notes	 mendments ec 20, 2021 Council Meeting	pproved 2022 Budget
Other Revenue	\$ -	\$ -	\$	-	0.0%		\$ -	\$ -
Revenue Total	\$ -	\$ -	\$	-	0.0%		\$ -	\$ -
Salaries, Wages and Benefits	1,550,904	824,828		(726,076)	-46.8%	1	-	824,828
Contracted and General Services	168,103	6,880		(161,223)	-95.9%	2	-	6,880
Materials, Goods & Utilities	2,080	2,080		-	0.0%		-	2,080
Expense Total	\$ 1,721,087	\$ 833,788	\$	(887,299)	-51.6%		\$ -	\$ 833,788
Net Cash Surplus/(Requirement) before internal								
transfers	\$ (1,721,087)	\$ (833,788)	\$	887,299	-51.6%		\$ -	\$ (833,788)
Internal Recovery	257,905	516,995		259,091	100.5%	3	-	516,995
Internal Charges and Transfers	35,364	38,899		3,536	10.0%		-	38,899
Internal Recovery/(Charges) Total	\$ 222,541	\$ 478,096	\$	255,555	114.8%		\$ -	\$ 478,096
Net Cash Surplus/(Requirement)	\$ (1,498,546)	\$ (355,692)	\$	1,142,854	-76.3%		\$ -	\$ (355,692)

- 1. Salaries and Wages decreased due to downsizing of the oil & gas department.
- 2. Contracted Services decreased due to downsizing of the oil & gas department.
- 3. Internal recoveries have increased due to recovering costs from IMH for Land & Property Management services.

City Planning									 mendments ec 20, 2021	
(Part of Strategic Management &	Аp	proved 2021	Pr	oposed 2022					Council	Approved
Analysis Division)		Budget		Budget	٧	ariance		Notes	Meeting	2022 Budget
Sale of Services	\$	6,715	\$	6,850	\$	135	2.0%		\$ -	\$ 6,850
Licenses, Fines and Penalties		2,866,120		2,839,430		(26,690)	-0.9%	1	-	2,839,430
Revenue Total	\$	2,872,835	\$	2,846,280	\$	(26,555)	-0.9%		\$ -	\$ 2,846,280
Salaries, Wages and Benefits		4,146,681		4,172,402		25,721	0.6%	2	-	4,172,402
Contracted and General Services		202,540		202,540		-	0.0%		-	202,540
Materials, Goods & Utilities		60,525		60,525		-	0.0%		-	60,525
Bank Charges & Short Term Interest		975		975		-	0.0%		-	975
Expense Total	\$	4,410,721	\$	4,436,442	\$	25,721	0.6%		\$ -	\$ 4,436,442
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(1,537,886)	\$	(1,590,162)	\$	(52,276)	3.4%		\$ -	\$ (1,590,162)
Internal Recovery		-		-		-	0.0%		-	-
Internal Charges and Transfers		417,317		418,676		1,360	0.3%		-	418,676
Internal Recovery/(Charges) Total	\$	(417,317)	\$	(418,676)	\$	(1,360)	0.3%		\$ -	\$ (418,676)
Net Cash Surplus/(Requirement)	\$	(1,955,203)	\$	(2,008,838)	\$	(53,635)	2.7%		\$ -	\$ (2,008,838)
Major Operating Expense (MOE):										
City Centre Area Redevelopment Plan	\$	-	\$	-	\$	-	0.0%		\$ 250,000	\$ 250,000

- 1. Decrease in safety code services revenue related to economic trends impacted by the pandemic.
- 2. Increase in salaries & wages as a result of 2% increase.

Dec 20, 2021 Amendments - complete a City Centre Area Redevelopment Plan as it relates to the Municipal Development Plan, which will include planning and engineering, as well as the required background studies . This is classified as a major operating expense and is funded from the operating reserves.

Integrated Project Planning										
& Execution									mendments	
			_					D	ec 20, 2021	
(Part of Strategic Management &	Ap	proved 2021	Pr	oposed 2022					Council	Approved
Analysis Division)		Budget		Budget	Variance		Notes		Meeting	2022 Budget
Other Revenue	\$	-	\$	-	\$ -	0.0%		\$	-	\$ -
Revenue Total	\$	-	\$	-	\$ -	0.0%		\$	-	\$ -
Salaries, Wages and Benefits		934,991		2,966,198	2,031,207	217.2%	1		-	2,966,198
Contracted and General Services		8,700		668,700	660,000	7586.2%	2		-	668,700
Materials, Goods & Utilities		10,900		18,800	7,900	72.5%			-	18,800
Expense Total	\$	954,591	\$	3,653,698	\$ 2,699,107	282.8%		\$	-	\$ 3,653,698
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(954,591)	\$	(3,653,698)	\$ (2,699,107)	282.8%		\$	-	\$ (3,653,698)
				-						
Internal Recovery		650,000		3,068,577	2,418,577	372.1%	3		-	3,068,577
Internal Charges and Transfers		52,670		69,263	16,593	31.5%			-	69,263
Internal Recovery/(Charges) Total	\$	597,330	\$	2,999,314	\$ 2,401,984	402.1%		\$	-	\$ 2,999,314
, , ,		•		·						
Net Cash Surplus/(Requirement)	\$	(357,261)	\$	(654,384)	\$ (297,123)	83.2%		\$	-	\$ (654,384)

- 1. Increase in salaries & wages as a result of 2% increase and addition of several positions as part of the corporate reorganization. Positions that were originally imbedded in Strategy & Analysis are now in the Business Transformation Office.
- 2. Increase in contracted services is a result of the transfer of the Geospatial Information Systems (GIS) and Operational Technology Systems Management (OTSM) groups from Strategy & Analysis to the Business Transformation Office.
- 3. Internal recoveries increased as a result of recovering the costs of the positions and related costs transferred from Strategy & Analysis.

## **Total Invest Medicine Hat Division**

Invest Medicine Hat	Αp	proved 2021 Budget	Pr	oposed 2022 Budget	/ariance		Notes	 mendments ec 20, 2021 Council Meeting	Approved 022 Budget
Sale of Services	\$	9,409,000	\$	9,572,500	\$ 163,500	1.7%	1	\$ -	\$ 9,572,500
Licenses, Fines and Penalties		3,000		3,000	-	0.0%		-	3,000
Other Revenue		610,000		570,000	(40,000)	-6.6%		-	570,000
Revenue Total	\$	10,022,000	\$	10,145,500	\$ 123,500	1.2%		\$ -	\$ 10,145,500
Salaries, Wages and Benefits		1,221,729		1,064,555	(157, 173)	-12.9%	2	-	1,064,555
Contracted and General Services		972,068		993,524	21,456	2.2%		-	993,524
Materials, Goods & Utilities		106,266		109,600	3,334	3.1%		-	109,600
Cost of Land Sold		5,618,000		6,188,250	570,250	10.2%	1	-	6,188,250
Expense Total	\$	7,918,063	\$	8,355,929	\$ 437,867	5.5%		\$ -	\$ 8,355,929
Net Cash Surplus/(Requirement) before									
internal transfers	\$	2,103,937	\$	1,789,571	\$ (314, 367)	-14.9%		\$ -	\$ 1,789,571
Internal Recovery		4,134,018		4,522,738	388,720	9.4%		-	4,522,738
Internal Charges and Transfers		1,017,384		1,209,757	192,373	18.9%		-	1,209,757
Internal Recovery/(Charges) Total	\$	3,116,634	\$	3,312,981	\$ 196,347	6.3%	3	\$ -	\$ 3,312,981
Net Cash Surplus/(Requirement)	\$	5,220,571	\$	5,102,552	\$ (118,019)	-2.3%		\$ -	\$ 5,102,552

### NOTES:

- 1. Sales and cost of lots sold increased as a result of residential (single family) lots projections going from 48 in 2021, to 45 in 2022. Also, 13 lots in Southlands which were originally budgeted in 2021, were moved to 2022. Along with other adjustments relating to "Infill" and commercial sales projections.
- 2. Salaries and Wages decreased as a result of the division restructuring and eliminating 3 positions in 2022 Budget.
- Internal recoveries increased as a result of a change in the recovering model where Land is recovering for services provided to other departments.

#### KEY ITEMS:

- 1. Corporate re-organization and division restructure 3 positions have been eliminated from the 2022 budget.
- 2. IMH has been transitioning away from selling residential lots towards commercial industrial development to facilitate tax-base growth and to get out of the way of private developers in the residential sector.

### KEY SERVICE IMPLICATIONS IN THE 2022 BUDGET:

1. IMH currently has 7 staff and the ability to add 2 positions within their 2022 budget. IMH is currently recruiting for those positions and believe they will be adequately staffed once those positions are filled

Investment									 mendments ec 20, 2021	
	Аp	proved 2021	Pr	oposed 2022					Council	Approved
(Part of Invest Medicine Hat Division)		Budget		Budget	١	/ariance		Notes	Meeting	2022 Budget
Other Revenue	\$	-	\$	-	\$	-	0.0%		\$ -	\$ -
Revenue Total	\$	-	\$	-	\$	-	0.0%		\$ -	\$ -
Salaries, Wages and Benefits		323,744		535,855		212,111	65.5%	1	-	535,855
Contracted and General Services		670,740		670,740		-	0.0%		-	670,740
Materials, Goods & Utilities		32,433		34,100		1,667	5.1%		-	34,100
Expense Total	\$	1,026,917	\$	1,240,695	\$	213,778	20.8%		\$ -	\$ 1,240,695
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(1,026,917)	\$	(1,240,695)	\$	(213,778)	20.8%		\$ -	\$ (1,240,695)
Internal Recovery		1,381,679		1,364,980		(16,699)	-1.2%		-	1,364,980
Internal Charges and Transfers		139,062		123,839		(15,223)	-10.9%		-	123,839
Internal Recovery/(Charges) Total	\$	1,242,618	\$	1,241,142	\$	(1,476)	-0.1%		\$ -	\$ 1,241,142
						•				
Net Cash Surplus/(Requirement)	\$	215,700	\$	446	\$	(215,254)	-99.8%		\$ -	\$ 446

<sup>1.</sup> Salaries and wages increased as a result of positions moving from Land subdepartment to Investment subdepartment and increasing wages budget to reflect the right sizing & right skilling of the department.

Land	Aı	oproved 2021	Pr	oposed 2022					mendments ec 20, 2021 Council	Appr	oved
(Part of Invest Medicine Hat Division)		Budget		Budget	١	/ariance		Notes	Meeting	2022 E	Budget
Sale of Services	\$	9,409,000	\$	9,572,500	\$	163,500	1.7%	1	\$ -	\$ 9,5	72,500
Licenses, Fines and Penalties		3,000		3,000		-	0.0%		-		3,000
Other Revenue		610,000		570,000		(40,000)	-6.6%		-	5	70,000
Revenue Total	\$	10,022,000	\$	10,145,500	\$	123,500	1.2%		\$ -	\$ 10,1	45,500
Salaries, Wages and Benefits		897,984		528,700		(369,284)	-41.1%	2	-	5	28,700
Contracted and General Services		301,328		322,784		21,456	7.1%		-	3	22,784
Materials, Goods & Utilities		73,833		75,500		1,667	2.3%		-		75,500
Cost of Land Sold		5,618,000		6,188,250		570,250	10.2%	1	-	6,1	88,250
Expense Total	\$	6,891,145	\$	7,115,234	\$	224,089	3.3%		\$ -	\$ 7,1	15,234
Net Cash Surplus/(Requirement) before											
internal transfers	\$	3,130,855	\$	3,030,266	\$	(100,589)	-3.2%		\$ -	\$ 3,0	30,266
Internal Recovery		2,752,339		3,157,758		405,419	14.7%		-	3,1	57,758
Internal Charges and Transfers		878,323		1,085,918		207,596	23.6%			1,0	85,918
Internal Recovery/(Charges) Total	\$	1,874,016	\$	2,071,840	\$	197,823	10.6%	3	\$ -	\$ 2,0	71,840
Net Cash Surplus/(Requirement)	\$	5,004,871	\$	5,102,105	\$	97,234	1.9%		\$ -	\$ 5,1	02,105

- 1. Sales and cost of lots sold increased as a result of residential (single family) lots projections going from 48 in 2021, to 45 in 2022. Also, 13 lots in Southlands which were originaly budgeted in 2021, were moved to 2022. Along with other adjustments relating to "Infill" and commercial sales projections.
- 2. Salaries and Wages decreased as a result of the division restructuring and eliminating 3 positions in 2022 Budget.
- 3. Internal recoveries increased as a result of a change in the recovering model where Land is recovering for services provided to other departments.

Airport	Αį	oproved 2021 Budget	Pr	oposed 2022 Budget	V	ariance		Notes	mendments ec 20, 2021 Council Meeting	Approved 2022 Budget
Sale of Services	\$	476,428	\$	370,190	\$ (	(106,238)	-22.3%	1	\$ -	\$ 370,190
Other Revenue		260,592		263,756		3,164	1.2%		-	263,756
Revenue Total	\$	737,020	\$	633,946	\$ (	(103,074)	-14.0%		\$ -	\$ 633,946
Salaries, Wages and Benefits		376,579		385,128		8,549	2.3%		-	385,128
Contracted and General Services		227,923		228,089		166	0.1%		-	228,089
Materials, Goods & Utilities		34,700		34,700		-	0.0%		-	34,700
Bank Charges & Short Term Interest		4,230		4,300		70	1.7%		-	4,300
Interest on Long-term Debt		106,593		94,563		(12,030)	-11.3%		-	94,563
Expense Total	\$	750,025	\$	746,780	\$	(3,245)	-0.4%		\$ -	\$ 746,780
Net Cash Surplus/(Requirement) before										
internal transfers	\$	(13,005)	\$	(112,834)	\$	(99,829)	767.6%		\$ -	\$ (112,834)
Internal Recovery		-		-		-	0.0%		-	-
Internal Charges and Transfers		424,403		417,120		(7,283)	-1.7%		-	417,120
Internal Recovery/(Charges) Total	\$	(424,403)	\$	(417,120)	\$	7,283	-1.7%	•	\$ -	\$ (417,120)
						•	•	•		
Net Cash Surplus/(Requirement)	\$	(437,408)	\$	(529,955)	\$	(92,546)	21.2%		\$ -	\$ (529,955)

<sup>1.</sup> Airport revenue has decreased from the 2021 budget due to Air Canada no longer offering passenger air service out of Medicine Hat Airport.

Municipal Works										mendments Dec 20, 2021		A
	A	proved 2021 Budget	М	roposed 2022 Budget		/ariance		Notes		Council Meeting		Approved 022 Budget
Municipal Taxes	\$	3,500	\$	2,550	•	(950)		140103	\$	Ū	\$	2.550
Sale of Services	Ψ	90,500	Ψ	90,500		(000)			Ψ	_	۳	90.500
Government Transfers for Operating		141,074		142,116		1,042	0.7%			_		142,116
Revenue Total	\$	235,074	\$	235,166	\$		0.0%		\$	-	\$	235,166
Salaries, Wages and Benefits		4,936,177		4,898,084		(38,094)	-0.8%			-		4,898,084
Contracted and General Services		1,083,179		1,092,049		8,870	0.8%			-		1,092,049
Materials, Goods & Utilities		330,552		325,747		(4,805)	-1.5%			-		325,747
Interest on Long-term Debt		259,704		212,897		(46,807)	-18.0%			-		212,897
Expense Total	\$	6,609,612	\$	6,528,776	\$	(80,836)	-1.2%		\$	-	\$	6,528,776
Net Cash Surplus/(Requirement) before												
internal transfers	\$	(6,374,538)	\$	(6,293,610)	\$	80,928	-1.3%		\$	-	\$	(6,293,610)
Internal Recovery		_		-		_	0.0%			-		-
Internal Charges and Transfers		4,138,752		4,089,545		(49,207)	-1.2%			-		4,089,545
Internal Recovery/(Charges) Total	\$	(4,138,752)	\$	(4,089,545)	\$	, , ,	-1.2%		\$	-	\$	(4,089,545)
Net Cash Surplus/(Requirement)	\$	(10,513,290)	\$	(10,383,155)	\$	130,135	-1.2%		\$	-	\$	(10,383,155)
NOTES:		·		·		·				·		·
N/A												
IVA												

Building Services & Fleet									mendments ec 20, 2021		
Building Gervices & Freet	Αŗ	proved 2021	Pr	oposed 2022					Council		Approved
		Budget		Budget	V	ariance		Notes	Meeting	2	022 Budget
Sale of Services	\$	146,128	\$	149,050		2,922	2.0%		\$ -	\$	149,050
Revenue Total	\$	146,128	\$	149,050	\$	2,922	2.0%		\$ -	\$	149,050
Salaries, Wages and Benefits		4,368,286		4,422,850		54,565	1.2%		-		4,422,850
Contracted and General Services		3,588,500		3,638,150		49,650	1.4%		-		3,638,150
Materials, Goods & Utilities		3,094,379		2,836,479	(	(257,900)	-8.3%	1	-		2,836,479
Interest on Long-term Debt		362,285		326,838		(35,447)	-9.8%		-		326,838
Expense Total	\$	11,413,450	\$	11,224,317	\$ (	(189,133)	-1.7%		\$ -	\$	11,224,317
Net Cash Surplus/(Requirement) before											
internal transfers	\$	(11,267,322)	\$	(11,075,267)	\$	192,055	-1.7%		\$ -	\$	(11,075,267)
Internal Recovery		17,687,937		17,051,056	(	(636,881)	-3.6%		-		17,051,056
Internal Charges and Transfers		2,673,261		2,501,669	(	(171,592)	-6.4%		-		2,501,669
Internal Recovery/(Charges) Total	\$	15,014,676	\$	14,549,387	\$ (	(465,289)	-3.1%	2	\$ -	\$	14,549,387
						· · · · ·					
Net Cash Surplus/(Requirement)	\$	3,747,355	\$	3,474,120	\$ (	(273,234)	-7.3%		\$ -	\$	3,474,120

- 1. Decrease in Material and Supplies due to reductions in the fuel expense budget related to: Price revised budget price at the pump from original 2018 assumptions and Volume decrease due to combination of Transit On Demand implementation and Automatic Vehicle Locating system deployment/anti-idling campaign.
- 2. Reduction in internal Facilities Management (FM) recoveries due to change in operating model for the Seniors' Centre, where previously FM was responsible for all building repairs and maintenance including exterior campus care. Under the new operating model, a 3rd party contractor is now responsible for janitorial and snow & ice control.

Reduction in internal Fleet recoveries is related to cancelled or deferred mobile tangible capital asset replacements due to detailed asset condition assessments. Mobile tangible capital asset purchases are recovered from departments through an internal lease.